FORM A-RA

Aditya Birla Sun Life Insurance Company Limited (formerly known as "Birla Sun Life Insurance Company Limited")

Registration Number: 109 dated 31st January 2001

Revenue Account for year ended 31st March, 2018

Policyholders' Account (Technical Account)

(Amounts in thousands of Indian Rupees)

		Audited Year ended	Audited Year ended
Particulars	Schedule _	31st March 2018	31st March 2017
Premiums earned - net			
(a) Premium	i	E0 020 022	57,000 cc+
(b) Reinsurance ceded	1	59,030,033	57,239,551
(c) Reinsurance accepted		(1,815,501)	(1,904,075)
Sub - Total	-	57,214,532	55,335,476
	_		
ncome from Investments a) Interest, Dividends & Rent - Gross			
a) Interest, Dividends & Rent - Gross b) Profit on sale / redemption of investments		19,066,382	17,847,067
c) (Loss on sale / redemption of investments)		20,495,554	14,900,982
d) Transfer/Gain (Loss) on revaluation / change in fair value*		(2,892,201)	(4,439,979
Sub - Total	1	(6,566,183) 30,103,552	15,067,780
333 , 742,	(30,103,332	43,375,850
Other Income			
a) Contribution from the Shareholders' Account (Refer Schedule 16 Note 6)		1,066,492	1,629,995
b) Others (profit on sale of liquid funds, Interest etc.)	8	349,536	332,166
Sub - Total	_	1,416,028	1,962,161
Total (A)	0-	88,734,112	100,673,487
Commission	2	2,688,174	2,550,599
Operating Expenses related to Insurance Business	3	8,173,649	7,699,347
Service Tax on Charges**		1,111,891	991,417
Provision for doubtful debts		7,848	-
Bad debts written off			
Provision (other than taxation)			
(a) For diminution in the value of investments (Net)			· 2
(b) Others - Provision for standard and non standard assets (Refer Schedule 1	6 Note 49)	1,278	8 = 2
Total (B)	;-	11,982,840	11,241,363
Benefits Paid (Net)	4	50,553,103	46 522 202
Interim Bonuses Paid	•	23,143	46,523,392
Change in valuation of liability in respect of life policies		23,143	13,448
(a) Gross***		21,182,699	25,723,275
b) Fund Reserve		(614,700)	16,796,939
c) Premium Discontinuance Fund - Linked		(983,412)	(2,147,272
d) (Amount ceded in Re-insurance)		3,916,797	(764,378
e) Amount accepted in Re-insurance			
Total (C)	-	74,077,630	86,145,404
Surplus (D) = (A) - (B) - (C)		2,673,642	3,286,720
Appropriations			
Fransfer to Shareholders' Account (Refer Schedule 16 Note 6)		2,690,066	3,349,885
Fransfer to Other Reserve		; =	9 <u>2</u>
Salance being Funds for Future Appropriation Total (D)	-	(16,424)	(63,165
Total (b)) 	2,673,642	3,286,720
The total surplus as mentioned below :			
a) Interim Bonuses Paid		23,143	13,448
b) Allocation of Bonus to policyholders		1,566,303	1,240,842
c) Surplus shown in the Revenue Account	Alberta e	2,673,642	3,286,720
Total Surplus [(a)+(b)+(c)]	_	4,263,088	4,541,010
Significant Accounting Policies and Disclosures			
The Schedules and accompanying notes are integral part of this Revenue account	16		

The Schedules and accompanying notes are integral part of this Revenue account.

^{**65 (}on charges w.e.f 1st July 2017
Represents Mathematical Reserves after allocation of bonus.





^{*}Represents the deemed realised gain as per norms specified by the Authority.

In accordance with IRDAI notification dated 9th May, 2016 bearing reference no IRDAI/Reg/14/126/2016, the Company has worked out Expense of Management by considering allowance at 110% (Previous year 120%) on segment basis to ascertain the excess thereof which has been borne by the shareholders. Accordingly, amount aggregating Rs.1,018,874/- (Previous year Rs.1,623,304) has been deducted from schedule 3 and added to schedule 3A.

In terms of our report attached

For S. B. Billimoria & Co.

Chartered Accountants

ICAI Firm Registration No. 101496W

Sanjiv V. Pilgaonkar

Partner

Membership No.039826

For Khimji Kunverji & Co.

Chartered Accountants

Hasmukh Dedhia

ICAI Firm Registration No.105146W

Director

For and on behalf of the Board of Directors

Partner AJAY SRIMINASAN BIN PURAMMAKA PINIKY MEHTA
Membership No.033494 DIN: 00121181 DIN: 0007432 DIN: 00620429

Pankaj Razdan Managing Director & CEO

(DIN-00061240)

Amit Jain

Chief Financial Officer

Anil Kumar Singh Chief Actuarial Officer & Appointed Actuary

Amber Gupta

Company Secretary

Mumbai, 27th April, 2018

FORM A-PL

Aditya Birla Sun Life Insurance Company Limited (formerly known as "Birla Sun Life Insurance Company Limited")

Registration Number: 109 dated 31st January 2001

Statement of Profit and Loss Account for year ended 31st March, 2018

Shareholders' Account (Non-technical Account)

(Amounts in thousands of Indian Rupees)

(Amounts in thousands of Indian Rupees)			Section 19
		Audited	Audited
		Year ended	Year ended
Particulars	Schedule	31st March 2018	31st March 2017
Amounts transferred from Policyholders' Account (Technical Account) (Refer Schedule 16 Note 6)	,	2,690,066	3,349,885
Income from Investments			
(a) Interest, Dividends & Rent - Gross		1,440,351	1,359,229
(b) Profit on sale / redemption of investments		176,479	131,986
(c) (Loss on sale / redemption of investments)		(2)	(439)
Other Income		7 .	¥
Total (A)		4,306,894	4,840,661
Expense other than those directly related to the insurance business	ЗА	1,540,622	1,949,306
Corporate social responsibility expenses. (Refer Schedule 16 Note 41)		24,964	33,167
Bad debts written off			
Contribution to the Policyholders' Account (Refer Schedule 16 Note 6)		1,066,492	1,629,995
Provision (other than taxation)			
(a) For diminution in the value of investments (net) (Refer Schedule	e 16 Note 46)	6,499	·
(b) Provision for doubtful debts		· -	% ■
(c) Others			
Total (B)		2,638,577	3,612,468
Profit before tax	•	1,668,317	1,228,193
Provision for Taxation			30 ST
Profit after tax		1,668,317	1,228,193
Appropriations			
(a) Balance at the beginning of the year		(4,054,134)	(5,282,327)
(b) Interim dividends paid during the year		= "	0 B 0 000 1881
(c) Proposed final dividend		=	
(d) Dividend distribution on tax		ě	
(e) Transfer to reserves / other accounts			© .
Loss carried forward to the Balance Sheet		(2,385,817)	(4,054,134)
Earning Per Share (Basic and Diluted), Face Value of Rs. 10 (in Rs.) (Refer Schedule 16 Note 11)		0.88	0.65
Significant Accounting Policies and Disclosures	16		

In accordance with IRDAI notification dated 9th May, 2016 bearing reference no IRDAI/Reg/14/126/2016, the Company has worked out Expense of Management by considering allowance at 110% (Previous year 120%) on segment basis to ascertain the excess thereof which has been borne by the shareholders. Accordingly, amount aggregating Rs.1,018,874/- (Previous year Rs.1,623,304) has been deducted from schedule 3 and added to schedule 3A.

The schedules and accompanying notes are an integral part of this Profit and Loss Account





In terms of our report attached

For S. B. Billimoria & Co.

Chartered Accountants ICAI Firm Registration No. 101496W For Khimji Kunverji & Co. **Chartered Accountants** ICAI Firm Registration No.105146W For and on behalf of the Board of Directors

Sanjiv V. Pilgaonkar

Partner

Membership No.039826

Hasmukh Dedhia Partner

Membership No.033494

Director

Director

ATAY SRINIVASAN B.NPURANMALKA

DIN: 0012 1181 DIN: 000 7432

Mumbai, 27th April, 2018

Pankaj Razdan

Managing Director & CEO

(DIN-00061240)

Anil Kumar Singh Chief Actuarial Officer

& Appointed Actuary

Chief financial Officer

Amit Jain

Amber Gupta

Company Secretary

FORM A-BS

Aditya Birla Sun Life Insurance Company Limited (formerly known as "Birla Sun Life Insurance Company Limited")

Registration Number: 109 dated 31st January 2001

Balance Sheet as at 31st March, 2018

(Amounts in thousands of Indian Rupees)

Sources of Funds Shareholders' Funds: Share Capital Reserves and Surplus Credit/(Debit) / Fair Value Change Account Sub - Total Borrowings Policyholders' Funds: Credit/(Debit) Fair Value Change Account Policy Liabilities Insurance Reserves Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' Policyholders' 8 Assets Held to Cover Linked Liabilities 8 8 Assets Held to Cover Linked Liabilities	19,012,080 2,682,948 414,652 22,109,680 516,242 109,702,120 - 209,001,049 5,396,098 - 32,881,956 247,279,103	19,012,080 2,682,948 (441) 21,694,587 250,035 84,602,624 220,893,461 6,379,511 21,604,244 248,877,216
Shareholders' Funds: Share Capital Reserves and Surplus Credit/(Debit) / Fair Value Change Account Sub - Total Borrowings Policyholders' Funds: Credit/(Debit) Fair Value Change Account Policy Liabilities Insurance Reserves Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' Policyholders' 8 8 8 8 8	2,682,948 414,652 22,109,680 516,242 109,702,120 - 209,001,049 5,396,098 - 32,881,956 247,279,103	2,682,948 (441) 21,694,587 250,035 84,602,624 220,893,461 6,379,511
Share Capital Reserves and Surplus Credit/(Debit) / Fair Value Change Account Sub - Total Borrowings Policyholders' Funds: Credit/(Debit) Fair Value Change Account Policy Liabilities Insurance Reserves Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' Policyholders' 88	2,682,948 414,652 22,109,680 516,242 109,702,120 - 209,001,049 5,396,098 - 32,881,956 247,279,103	2,682,948 (441) 21,694,587 250,035 84,602,624 220,893,461 6,379,511
Reserves and Surplus Credit/(Debit) / Fair Value Change Account Sub - Total Borrowings Policyholders' Funds: Credit/(Debit) Fair Value Change Account Policy Liabilities Insurance Reserves Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' Policyholders' 8 8 8A	2,682,948 414,652 22,109,680 516,242 109,702,120 - 209,001,049 5,396,098 - 32,881,956 247,279,103	2,682,948 (441) 21,694,587 250,035 84,602,624 220,893,461 6,379,511
Credit/(Debit) / Fair Value Change Account Sub - Total Borrowings Policyholders' Funds: Credit/(Debit) Fair Value Change Account Policy Liabilities Insurance Reserves Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' 8 Policyholders' 8 8 8 8 8 8 8 8 8 8 8 8 8	414,652 22,109,680 516,242 109,702,120 - 209,001,049 5,396,098 - 32,881,956 247,279,103	250,035 84,602,624 220,893,461 6,379,511 21,604,244
Borrowings 7 Policyholders' Funds: Credit/(Debit) Fair Value Change Account Policy Liabilities Insurance Reserves Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' 8 Policyholders' 88	516,242 109,702,120 - 209,001,049 5,396,098 - 32,881,956 247,279,103	21,694,587 250,035 84,602,624 220,893,461 6,379,511
Borrowings Policyholders' Funds: Credit/(Debit) Fair Value Change Account Policy Liabilities Insurance Reserves Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' Policyholders' 8 8A	516,242 109,702,120 - 209,001,049 5,396,098 - 32,881,956 247,279,103	250,035 84,602,624 220,893,461 6,379,511
Policyholders' Funds: Credit/(Debit) Fair Value Change Account Policy Liabilities Insurance Reserves Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' Policyholders' 8 Policyholders'	109,702,120 - 209,001,049 5,396,098 - 32,881,956 247,279,103	84,602,624 220,893,461 6,379,511 - 21,604,244
Credit/(Debit) Fair Value Change Account Policy Liabilities Insurance Reserves Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' Policyholders' 8 Policyholders'	109,702,120 - 209,001,049 5,396,098 - 32,881,956 247,279,103	84,602,624 220,893,461 6,379,511 - 21,604,244
Policy Liabilities Insurance Reserves Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' Policyholders' 8 Policyholders'	109,702,120 - 209,001,049 5,396,098 - 32,881,956 247,279,103	84,602,624 220,893,461 6,379,511 - 21,604,244
Insurance Reserves Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' 8 Policyholders' 8 8A	209,001,049 5,396,098 - 32,881,956 247,279,103	220,893,461 6,379,511 - 21,604,244
Provision for Linked Liabilities Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' 8 Policyholders' 8 8A	5,396,098 - 32,881,956 247,279,103	6,379,511
Funds for discontinued policies (i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' 8 Policyholders' 8 8A	5,396,098 - 32,881,956 247,279,103	6,379,511
(i) Discontinued on account of non-payment of premium (ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' 8 Policyholders' 8 8A	32,881,956 247,279,103	21,604,244
(ii) Others Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' Policyholders' 8 8A	32,881,956 247,279,103	21,604,244
Credit/(Debit) Fair Value Change Account (Linked) Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' 8 Policyholders' 8 8A	247,279,103	
Total Linked Liabilities Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' Policyholders' 8 8A	247,279,103	
Sub - Total Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' Policyholders' 8 8A		240,077,210
Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' 8 Policyholders' 8 8A	357,497,465	
Funds for Future Appropriations - Linked Liabilities Total Application of Funds Investments Shareholders' 8 Policyholders' 8 8A	337,737,703	333,729,875
Total Application of Funds Investments Shareholders' Policyholders' 8 8A		333,729,673
Application of Funds Investments Shareholders' 8 Policyholders' 8A	52,289	68,713
Application of Funds Investments Shareholders' 8 Policyholders' 8A	32,203	00,/13
Investments Shareholders' Policyholders' 8A	379,659,434	355,493,175
Investments Shareholders' Policyholders' 8A		
Shareholders' 8 Policyholders' 8A		*
Policyholders' 8A		
	18,548,763	16,039,133
Assets Held to Cover Linked Liabilities 88	102,838,774	80,312,101
Assets Held to Cover Linked Liabilities 88	The second district of	odeparen. Francis et al Fr
	247,279,103	248,877,216
Loans 9	742,998	537,204
Fixed Assets 10	740,066	809,500
Current Assets		
Cash and Bank Balances 11	6,084,417	4,990,548
Advances and Other Assets 12	10,001,394	8,319,758
Sub - Total (A)	16,085,811	13,310,306
Current Liabilities 13	8,304,533	7,787,750
Provisions 14	251,240	252,540
Sub - Total (B)	8,555,773	8,040,290
Net Current Assets (C) = (A-B)	7,530,038	5,270,016
Miscellaneous Expenditure (To The Extent Not Written Off or Adjusted) 15	::	and the second and continues and the second and the
Debit Balance In Profit and Loss Account (Shareholders' Account) (Refer Schedule 16 Note 36)	1,979,692	3,648,005
Total	379,659,434	-355,493,175
Significant Accounting Policies and Disclosures 16		399 - 10 - 10 - 10 - 10 - 10 - 10 - 10 -

The schedules and accompanying notes are an integral part of this Balance Sheet





In terms of our report attached

For S. B. Billimoria & Co.

Chartered Accountants ICAI Firm Registration No. 101496W For Khimji Kunverji & Co.

Chartered Accountants ICAI Firm Registration No.105146W For and on behalf of the Board of Directors

Sanjiv V. Pilgaonkar

Partner

Membership No.039826

Hasmukh Dedhia

Partner

Membership No.033494

DIN: 00121181

ATAY SRINIVASAN B.N PURANMAKA PINKY MEHTA

DIN: 000 7432 DIN: 00020429

Pankaj Razdan

Managing Director & CEO

(DIN-00061240)

Amit Jain

Chief financial Officer

Mumbai, 27th April, 2018

Anil Kumar Singh

Chief Actuarial Officer

& Appointed Actuary

Amber Gupta

Company Secretary

Aditya Birla Sun Life Insurance Company Limited (formerly known as "Birla Sun Life Insurance Company Limited")

Registration Number: 109 dated 31st January 2001

Receipts and Payments account (Cash Flow Statement) for the year ended March 31, 2018

(Amount in thousands of Indian Rupees)

Particulars	Audited Year ended 31st March 2018	Audited Year ended 31st March 2017
CASH FLOWS FROM OPERATING ACTIVITIES (A)		
Premium received from policyholders, including advance receipts	58,631,732	56,792,769
Payments to the re-insurers, net of commissions and claims	(318,195)	(542,255)
Application money deposit & due to Policy holders	(79,823)	253,087
Payments of commission and brokerage	(2,575,157)	(2,425,257)
Payments of other operating expenses	(8,773,962)	(10,907,464)
Payments of claims	(52,061,228)	(50,110,557)
Deposits & others	(19,456)	(290,173)
Other receipts	424,359	428,869
Income taxes paid (Net)	(2,853)	(2,540)
Service tax paid	(1,668,221)	(843,063)
Cash flows before extraordinary Items	(6,442,805)	(7,646,585)
Cash flow from extraordinary operations		
Net cash Inflow / (outflow) from operating activities (A)	(6,442,805)	(7,646,585)
CASH FLOWS FROM INVESTING ACTIVITIES (B)		
Purchase of fixed assets	(340,631)	(473,950)
Proceeds from sale of fixed assets	3,079	9,432
Loan against Policies	(144,126)	(9,400)
Purchase of investment	(3,873,453,319)	(2,170,454,703)
Proceeds from sale of investment	3,863,304,058	2,161,718,165
Expenses related to investments	(13,973)	(12,100)
Interest received (net of tax deducted at source)	16,657,296	15,556,942
Dividend received	1,524,290	1,492,034
Net cash Inflow / (Outflow) from investing activities (B)	7,536,673	7,826,420
CASH FLOWS FROM FINANCING ACTIVITIES (C)		
Net cash used in financing activities (C)		e e
Net (Decrease)/ Increase in cash and cash equivalents (D=A+B+C)	1,093,869	179,835
Cash and cash equivalents at beginning of the year	4,990,548	4,810,713
Cash and cash equivalents as at end of the year	6,084,417	4,990,548

Notes

1. Cash and cash equivalents at end of the year includes:

Cash and Bank Balances	÷	6,084,417	4,990,548
Cash and cash equivalents		6,084,417	4,990,548

For Cash and cash equivalents - refer schedule 16 note 2 (s)

The above Receipts and payments account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of financial statements and auditor's report of insurance companies) Regulations, 2002 under the "Direct method" in accordance with Accounting Standard 3 Cash Flow Statements.



