

PRESS RELEASE

Key Highlights – Q3 FY25

- Revenue from Operations at Rs. 4.5 bn; up 30% Y-o-Y
- Operating Profit at Rs. 2.6 bn; up by 42% Y-o-Y
- MF QAAUM at Rs 3,839 bn; up 23% Y-o-Y
- Equity MF QAAUM at Rs 1,795 bn; up 32% Y-o-Y
- Equity mix has grown to 47% vs 44% Y-o-Y
- SIP Book at Rs 13.82 bn for December 2024; up 38% Y-o-Y
- New SIP registrations at ~6,70,000; up 185% Y-o-Y
- Serviced 10.5 million folios as of December 31, 2024; up by 31% Y-o-Y

Mumbai, January 27, 2025: Aditya Birla Sun Life AMC Limited (ABSLAMC) announced its unaudited financial results for the quarter and nine months ending December 31, 2024.

Business Highlights:

- ABSLAMC's overall QAAUM including Alternate assets grew by 23% year-on-year to Rs. 4,009 billion for the quarter ending December 31, 2024. ABSLAMC Mutual Fund QAAUM also witnessed growth of 23% year-on-year to Rs. 3,839 billion.
- Equity Mutual Fund QAAUM increased by 32% year-on-year to Rs. 1,795 billion for quarter ending December 31, 2024. Equity Mutual Fund mix increased from 44% in Q3 FY24 to 47% Q3 FY25.
- Individual Monthly AAUM has increased by 19% year-on-year to Rs. 1,973 billion for December 2024. Individual mix is at 52% of Total Mutual Fund AUM.
- B-30 Monthly AAUM has increased by 24% year-on-year to Rs. 690 billion for December 2024. B-30 mix is at 18% of Mutual Fund AUM.
- Passive AUM stood at Rs. 316 billion as of December 31, 2024.
- ABSLAMC serviced 10.5 million folios as of December 31, 2024.
- Monthly systematic flows (including STP) witnessed growth of 38% year-on-year to Rs. 13.82 billion for December 2024 with 4.35 million accounts.
- Registered around 6,70,000 new SIPs (including STP) for the quarter ending December 31, 2024, witnessing year-on-year growth of 185%.
- Over 89,000 KYD-compliant MFDs, 350 National Distributors and 90+ Banks serviced through 300+ locations of which over 80% are in B-30 cities.

Financial Highlights:

- Q3 FY25 Revenue from Operations is at Rs. 4.5 billion; up 30% year-on-year.
- Q3 FY25 Operating Profit is at Rs 2.6 billion; up 42% year-on-year.
- Q3 FY25 Profit Before Tax is at Rs 3.0 billion; up 14% year-on-year
- 9M FY25 Revenue from Operations is at Rs. 12.6 billion; up 27% year-on-year.
- 9M FY25 Operating Profit is at Rs 7.1 billion; up 35% year-on-year.
- 9M FY25 Profit Before Tax is at Rs 9.4 billion; up 27% year-on-year.

About Aditya Birla Sun Life AMC Limited

Aditya Birla Sun Life AMC Limited (ABSLAMC) was incorporated in the year 1994. Aditya Birla Capital Limited and Sun Life (India) AMC Investments Inc. are the promoters and major shareholders of the Company.

ABSLAMC is primarily the investment manager of Aditya Birla Sun Life Mutual Fund, a registered trust under the Indian Trusts Act, 1882. ABSLAMC also operates multiple alternate strategies including Portfolio Management Services, Real Estate Investments and Alternative Investment Funds. ABSLAMC is one of the leading asset managers in India, servicing around 10.5 million investor folios with a pan India presence across 300+ locations and overall AUM of Rs. 4,009 billion for the quarter ending December 31, 2024 under its suite of Mutual Fund (excluding domestic FoFs), Portfolio Management Services, Alternative Investment Funds, Offshore and Real Estate offerings.

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